



# When and why is it worth using?

#### NO FINANCIAL STATEMENTS

SCORING MODEL EARLY WARNING SIGNALS

The level of industry risk may be useful when assessing customer risk without financial statements

The level of industry risk may be an additional element of the scoring model for clients with financial statements

In a dynamically changing environment, current information is important to assess the potential risk of insolvency

MĄDRE ZARZĄDZANIE RYZYKIEM KREDYTOWYM

## What is the basis for calculations?

# **COMPREHENSIVE ASSESMENT**

The scope of the research sample not available for other similar studies:

#### RELIABILITY OF THE DATA

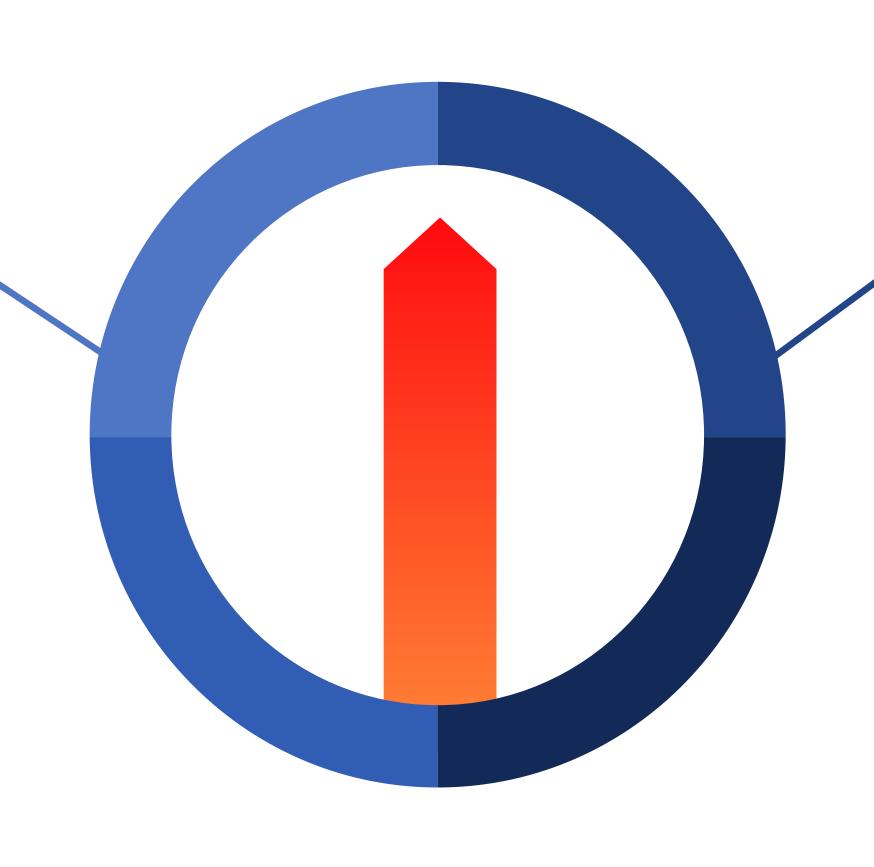
The calculation is based on information provided by the European Commission's partner institutes in the monthly and quarterly surveys of the economic situation



# Which countries & industries are assessed?

### COUNTRIES

Belgium, Bulgaria, Czechia,
Denmark, Germany, Estonia,
Ireland, Greece, Spain, France,
Croatia, Italy, Cyprus, Latvia,
Lithuania, Luxembourg, Hungary,
Malta, Netherlands, Austria, Poland,
Portugal, Romania, Slovenia, Slovak
Republic, Finland, Sweden,
Montenegro, North Macedonia,
Albania, Serbia, Turkey



### INDUSTRIES

manufacturing, retail, construction & services



# Components

Each component is a separate sub-index for the industry PICM Risk Index ©

Financial situation as the factor limiting the production

Production trend observed in recent months

Assessment of order-book levels

of stocks of finished products

Production expectations for the months ahead

Assessment

Employment expectations for the months ahead

MANUFACTURING

Export expectations for the months ahead

Demand as

the factor

limiting the

production

New orders in recent months

PICM Polski Instytut Credit Management
Polish Institute of Credit Management

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# Components

Each component is a separate sub-index for the industry PICM Risk Index ©

Financial constraints as the factor limiting the activity

Building activity development over the past 3 months

Evolution of your current overall order books

Shortage of material and/or equipment as the factor limiting the activity

CONSTRUCTION

Employment expectations over the next 3 months

Shortage of labour force as the factor limiting the activity

Insufficient demand as the factor limiting the activity

No factors limiting the business activity

PICM POLSKI INSTYTUT CREDIT MANAGEMENT POLISH INSTITUTE OF CREDIT MANAGEMEN

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Components

Each component is a separate sub-index for the industry PICM Risk Index ©

**Business situation** development over the past 3 months

> **Evolution of** the demand over the past 3 months

Demand as the factor limiting the activity

Financial

constraints as

the factor

limiting the

activity

**SERVICES** 

Expectation of the demand over the next 3 months

Expectations of the employment over the next 3 months

**Evolution of** the employment over the past 3 months

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### The calculation method

### STEP 1

Determination of risk levels depending on the balances of responses indicated in the surveys

### STEP 2

Calculating the average risk levels for all components for a given period

#### STEP 3

Smooth the trend by calculating the 12-month moving average

### STEP 4

Index normalization to range from 0 to 100



